

PAYROLL OUTSOURCING SERVICES

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PrimeOne

BRINGING IN TECHNOLOGY FOR
**TEMPORARY AND
PERMANENT STAFFING**

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PROFITABILITY OF ANY BUSINESS**
MR. GARY LEE, CHIEF
FINANCIAL OFFICER &
VICE PRESIDENT,
CANON INDIA

PrimeOne
BRINGING IN TECHNOLOGY FOR
**TEMPORARY AND
PERMANENT STAFFING**

Sanjeev Jain
Director

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SANJEEV JAIN,
DIRECTOR

PrimeOne

BRINGING IN TECHNOLOGY FOR TEMPORARY AND PERMANENT STAFFING

By Emmanuel Christi Das

Businesses are getting organised, Startups are becoming stronger and SME's are on route to become larger. No better time for Payroll Service providers in India to prove their mettle becoming strategically significant. Managing payroll can be stressful, intimidating and time-consuming. More so, if not alert, compliance and regulations can take the business on a ride down to the rock bottom. Therefore, payroll is often one of the first business operations practice to get outsourced. However, with a myriad of options to choose from, it is important to be very careful to look for only the experienced professional in the game. Based out of Bhopal, PrimeOne is a Payroll outsourcing provider that has been perfecting the art since 2005. The company has gathered experience from their long term premiere clients like the Citi Group. IRCTC, the electricity boards too have been PrimeOne's clients in the government sector over the period. Picking up from such mega organizations, PrimeOne has built on its reputation over the years.



PRIMEONE'S RECRUITMENT SERVICE TOO IS PRAISED BY A PLETHORA OF CLIENTS. THE EMPLOYEES OUTSOURCES ARE KEPT ON A PAYROLL, AND THEREFORE THEY HAVE A VERY HIGH ATTRITION



PrimeOne operates along 2 major segments called Temp Staffing (Payroll) and Perm Staffing (Recruitment). PrimeOne's positioning in the market has been highlighted by its association with premiere organizations, and its ability to deliver customized services to clients. Additionally, PrimeONE can be relied for its compliant processes that allow businesses to focus on their core competencies rather than worrying about the processes. PrimeOne provides the leverage of the cost base and experience of an outside

provider, to lower the cost of delivering HR services, while improving service levels. PrimeOne promises to reduce the risks associated with business volatility.

PrimeOne has been serving across verticals to industry giants like-Airtel, Idea Vodafone & Tata Tele services in Telecom sector. Names like IDFC First, Citi Corp, & Unimoni are a part of PrimeOne's banking clientele. PrimeOne also takes pride in having served government sector clients like BHEL, Tata Memorial Hospital, IRCTC etc. More so, the company is aligned with the IITs and AIIMS. Smart city projects in MP and Chhattisgarh leverage PrimeOne's HR consultancy services.

Executing only Perfection

The organisation introduces innovation into several concepts like Facilities, Management & HR Process Outsourcing. The organisation offers flexible customized services in different attendance cycles, flexibility to pay incentives, allowances, advances, deductions & provisions at clients will. PrimeOne provides provisions to work on healthy & ethical profit margins where compromises with services will be strictly prohibited. Company provides complete support in labour Audits/tax audit/EPF & ESI

audit and gives 100 percent support on all the compliances of land. A complete support on provisioning of Insurance at attractive low premium such as Life, Accidental, General and mediclaim is provided by the organisation. PrimeOne's payroll outsourcing service takes 360 degree approach addressing the three most important ingredients of a business-timely salary, Compliance and taxation. The firm assists clients via meticulously providing audits and settlements on time, thereby allowing businesses the relaxation they seek from an outsourcing provider.

PrimeOne's recruitment service too is praised by a plethora of clients. The employees outsources are kept on a payroll, and therefore they have a very high attrition. A lot of people need jobs in a very cyclic manner. PrimeOne offers an exemplary attrition management that never lets an organization to reach 10 vacant seats. The firm's attrition management works toward instantly refilling those seats in a matter of time, such that the clients' employee count is always at capacity. In turn, this not just maintains, but enhances the productivity.

"We use a mixture of latest technologies & human intervention to derive high class customized services for giving timely results & solutions", says Sanjeev Jain & Rajeev Dwivedi, Directors, PrimeOne. To stay abreast with the market, the organisation undertakes training for in-house manpower, customization of services, strong leadership, good management practices, tight fiscal practices and value to customer services & support. PrimeOne is looking forward to having an interactive website integrated with job portal, HRIS system integration, Mobile support, Automatic Job matching on portal and AI based Payroll processing software in the future. 



THE FIRM'S ATTRITION MANAGEMENT WORKS TOWARD INSTANTLY REFILLING THOSE SEATS IN A MATTER OF TIME, SUCH THAT THE CLIENTS' EMPLOYEE COUNT IS ALWAYS AT CAPACITY

10 MOST PROMISING PAYROLL OUTSOURCING SERVICE PROVIDERS - 2020

COMPANY	MANAGEMENT	DESCRIPTION
CapActix Ahmedabad capactix.com	Chirag Koshti CEO & Founder	Builds outsourcing exclusive solutions for Accounting & Finance for a diverse range of industries.
Pilotfish Noida pilotfish.in	Pravin Kumar Director	Renders efficient and committed HR solutions to its clients through its specialized and high end services across Industry verticals under the brand PERION.
PrimeOne Bhopal primeoneindia.com	Sanjeev jain & Rajeev Dwivedi Director	Provides Temporary staffing – salary processing, outsourcing of manpower services in Service sector, electricity, health, retail, manufacturing, automobile, pharmaceuticals, IT & ITeS etc. Recruitment & security services.
Quattro Business Support Services Gurugram quattrobs.com	C M Sharma Chairman & CEO	Avails managed Payroll Services including payroll payment options, Standard payroll reports, Online employee self service, Time & Attendance import capabilities.
Right Advisors Faridabad rightadvisors.com	Himanshu Bansal MD	Offers payroll services including recruitment, leadership hiring, recruitment process outsourcing, and contractual hiring.
Search Quest Mumbai searchquest.co.in	Nishu Miglani Founder & MD	The firm delivers customized end to end recruitment solutions, Recruitment Consulting Services, Market Intelligence Services, and Recruitment Process Outsourcing Services.
Servicecare Bangalore servicecare.in	Shany Jalal CEO	One of the premiere providers of integrated Payroll Management services in the country offering cost-effective and efficient services to all its clients.
Sigma Staffing Solutions Kanpur sigmastaffing.co.in	Feroz Iqbal Director	Caters permanent staffing, temporary staffing and payroll outsourcing solutions.
TopSource Pune topsource.in	Murali Santhanam Director	Offers a wide range of payroll, accounting and HR related services including leave management, attendance tracking, HR Data tracking, PED/ EOR services, investment and income-tax calculations.
Webtel Electrosoft New Delhi webtel.in	Rajender Kapoor, Director	Provides solutions in compliance, virtual, HRMS, company law, compliance support, and outsourcing